



Legal expertise that creates the environment for success

What does Teddington do?

Teddington Legal is a dynamic, modern law firm who act for businesses, families and individuals, assisting with the establishment, growth and prosperity of commercial ventures. They help owners and managers of businesses with difficult situations, protect interests and provide clarity to around strategic thinking.

In a nutshell, their aim is to:

- work in a business not as an adjunct
- add value not cost to a client
- provide business solutions not simply legal opinions
- have flexible pricing structures designed to deliver value

Teddington believes legal support starts before decisions are made and not simply at the end when documentation is required. Each deal is different, each company has unique needs and objectives, their role is to understand these and help clients achieve the best commercial outcomes. They assist clients achieve their strategic commercial goals by taking an holistic approach to the requirements of the business, leveraging experience in:

- Business/Commercial Law
- Property Law
- Immigration Law
- Private Client needs

How does Teddington do it?

If a business has customers, employees, suppliers, investors and property assets Teddington can provide commercial, pragmatic advice via it's "Virtual Lawyer" model.

Virtual Lawyer is basically having your own In-House Counsel on a part time or "as needs" basis. Having a hands-on senior lawyer operating as part of the management team can provide value in a way that a transactional lawyer simply cannot. Teddington believes that good legal counsel received at the formation of strategy and appropriate documentation of contracts and deals protects the business from pitfalls and enhances success.

The Virtual Lawyer service provides the support and convenience of an in-house legal counsel without the associated costs of a full-time employee or major law firm bills. The key reason an In-House Counsels is so effective is that they understand the business, it's culture, products, personal and more importantly strategic operational goals. Expecting an external transactional lawyer to have this level of intimacy when asking them to document or put protections around certain deals is not always successful.

Teddington Virtual Lawyers will assist with everything from drafting and negotiating contracts, agreements and policies to providing advice and services regarding strategic planning, corporate governance, dispute resolution and legal compliance issues. Clients choose how involved they become in the business, it's all about flexibility and having legal counsel when it's needed.

Teddington is a firm where the lawyers don't wear suits, don't believe in fancy titles and don't have fights over the corner office but are professional in the services they deliver. They charge on a fixed fee basis rather than by the hour, eliminating nasty cost surprises where clients know exactly what they'll pay, believing this builds trust and stronger relationships.

They do law differently.

