

Sometimes you just need someone
who believes *you can fly...*



NETWORK LAWYER BROCHURE



Teddington
The Law of Business

INTRODUCTION

Teddington is a boutique law firm that specializes in the provision of legal solutions and advice to businesses and their owners with a focus on business, property, employment and immigration law. If a business has customers, employees, suppliers and property assets - Teddington is a perfect partner.

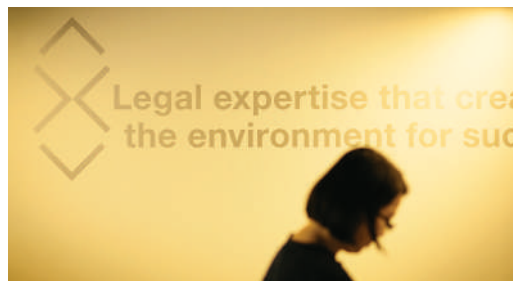
Their overriding philosophy is to provide practical legal solutions not simply legal advice in an innovative, accessible and cost-effective manner by focusing on their three key strengths:

- They understand business as well as the law
- They provide fixed fee pricing structures to eliminate fee surprises
- They have a diverse network of lawyers rich in commercial legal experience

Proven performers – committed to your business.

Teddington has a diverse network of lawyers rich in commercial experience. Their network of lawyers are proven performers and experts in their field with many years of experience supporting businesses and their owners with the diverse range of legal matters facing businesses today.

They speak your language – the language of business – in vernacular and documentation that gets to the point with plain English drafting that will not confuse the issues with legalese. Their network of lawyers speak a various languages including Mandarin, Cantonese, Korean, Spanish, Japanese and French.



We live and breathe business. We “get it.”

By having an understanding of the SME sector, Teddington is perfectly placed to support businesses owners and managers with their legal, compliance, growth and contract challenges. Their approach is all about providing commercial solutions to assist in the achievement of both business or personal objectives and goals. Mitigating risk before it becomes a problem and helping build a solid legal platform for businesses to stand on whilst striving towards achieving their objectives.

No fee surprises.

Teddington understands the commercial reality of budgeting and controlling costs and that no-one has access to an endless supply of funds. That's why they offer fixed-fee legal services for the majority of matters they take care of, to allow clients to be able to budget for their legal costs and see it as part of the overall project – not an expense at the end. This approach also takes away the fear of seeking advice or picking up the phone to ask questions before acting or signing anything, viewing Teddington as a trusted advisor and not a cost of doing business.

Our use of Technology and a better way of providing services.

Teddington Legal, does law differently. They operate almost entirely as a virtual team of geographically dispersed lawyers developing one of, if not the first virtual chambers practice in Australia. By utilising cloud technologies they enable lawyers to work from their home or satellite office, or indeed anywhere they want!

Every Teddington lawyer is fully supported by cloudbased systems, technology and administrative support teams so they are able to maximize their available hours and flexibility, so their time is spent focusing on successful client outcomes.

Out of respect for the most valuable asset; time, Teddington lawyers are accessible either online through email, Skype and phone; facilitating speedier outcomes and minimising the need for clients to take time out of the day and physically attend meetings, drive into the city and pay through the nose for parking.

Their online platform includes the matter management system for document management and precedents, communication and collaboration.

Being a Teddington Network Lawyer.

Teddington understands that today's lawyer needs flexibility around how and when they work – they want options.

Maximise your earning potential with our unique business model.

Teddington is an innovative business model that defies the traditional partnership structure by rewarding the lawyer (not the partnership) for their hard work.

Teddington gives entrepreneurial lawyers with a client base the opportunity to develop their own business without the headache and risk associated with starting up or running business. Lawyers can maximise their income through the Teddington revenue share model – a model that is designed to incentive and reward the lawyer by retaining an agreed share of professional fees generated – giving them control over their financial destiny and ultimately their work life balance.

Teddington creates the environment and infrastructure for them to reap the rewards of the hard work required to build and service a client base.

NOTHING BUT THE LAW

The lawyer can focus purely on client legal matters and Teddington provides the administrative and technology platform to ensure success.

Teddington's commercial and pragmatic business approach to law combined with our support office and cloud-based systems relieves the lawyer of much of the tedious time consuming paperwork and back-end administration associated with owning and operating a law firm.

It is estimated that a staggering 35-45% of time is spent on administrative functions when running your own firm, Teddington gives this time back to the lawyers to concentrate on doing what they do best – provide legal solutions to clients.

As a Teddington lawyer you can be confident that our network of shared knowledge, expertise and precedents data-base will always be available to support and enable you to concentrate your time on delivering successful client outcomes.

At Teddington, it doesn't matter where or when you work, as long as the clients' needs are satisfied.

BE PART OF A COLLEGIATE TEAM

Teddington is a network of colleagues not a company of lawyers. It is an environment where entrepreneurial and business minded lawyers who love the law of business can prosper and be their own boss.

Lawyers are part of a network of successful like-minded lawyers and the collegiate culture of Teddington means you're never alone and have access to different practice areas, knowledge and advice when needed. We actively encourage and seek diversity of thought, culture and language in our lawyers to meet the needs of our clients.

If you are an experienced lawyer working for a law firm or a sole practitioner seeking a place to work that understands your entrepreneurial spirit – then Teddington is perfect for you.

Teddington Founders and Directors

Mark Gardiner, Owner and Legal Director of



Teddington, has spent the majority of his professional career as an in-house lawyer and company secretary. His business and legal background enables him to work closely with business units and key stakeholders to develop and facilitate business growth while providing necessary legal safeguards. He is commercially

focused, MBA qualified and provides practical, commercial advice and support to executive management teams and boards of public and private companies, both Australian and Asian based.

Nicole Billett, has a 20-year career in sales, marketing & strategy within the FMCG and business services industries, and is now the current MD & CEO of Teddington Legal bringing a range of corporate disciplines and processes to this unique firm. She has a desire to develop and lead a diverse network of talented lawyers to provide commercially sound, outcome-focused legal solutions to businesses and their owners.



For more information, please check out the website **teddingtonlegal.com.au**



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